

Great Lakes TeleDENTAL AI-enabled telehealth solution for **CLEAR ALIGNERS** is HIPAAcompliant and designed so you can provide timely, high-quality care while reducing in-patient visits.

# FREQUENTLY ASKED QUESTIONS

## What are the licensing options for my practice to begin using TeleDENTAL?

• There are multiple pricing tiers to accommodate 5-500+ patients. As practice needs change, the TeleDENTAL App pricing structure allows you to ramp up. You can offer the application on the App store(s) with your practice name, logo, and custom icon. The App is free for patients.

#### Is it difficult and time-consuming to train staff on using TeleDENTAL?

• No, TeleDENTAL specialists offer multiple options to provide comprehensive training and platform personalization for you and your staff. The App is easy to navigate and easy to on-board new patients.

#### Can different staff be assigned to specific patients or groups of patients?

• Yes, each staff member can have a custom dashboard with their assigned patients. Patient views can be further filtered on the dashboard using the Care Group feature.

### How are new patients added to Great Lakes TeleDENTAL?

• New patients are added to the platform by simply tapping the New Patient button, then entering the patient's name and email address. The system sends the patient a welcome email that includes two buttons: one to install the App and the other to set their password.

### Can parents monitor progress along with their child?

• Yes, both the parent and the child can have the Great Lakes TeleDENTAL App on their mobile device to monitor progress, receive notifications, and communicate with the practice.

### Do my patients need a scope or appliance to take pictures of their teeth?

• No, they simply use a lip retractor - inexpensive and simple to use - no costly or confusing hardware is required. Helpful video resources are available to show patients how easy it is for them to take and send their pictures.

### Am I notified if a patient is late changing their aligners?

• Yes, and your patients receive notifications when it is time to change their aligners, as well as any other activities prescribed by you.





#### How will I know when a patient sends me a message?

• You will be notified on both your personal computer and your mobile device (or a designated office computer and assigned mobile device) so you can respond immediately or at a pre-determined time.

# Do you provide a flier that I can use in my practice to promote the Great Lakes TeleDENTAL App?

Yes, we have a patient information flier that you can give to your patients describing Great Lakes TeleDENTAL and highlighting the benefits of using the App. You can download the flier and add your practice logo and contact information.

# How does Great Lakes TeleDENTAL compare on cost and ease of use to other monitoring platforms?

Other remote monitoring platforms can cost anywhere between \$10 and \$15 per month per patient. Great
Lakes TeleDENTAL starts at about \$5 per patient per month and can be as low at \$1 per patient per month,
depending on the number of patients and clinical users. Plus, with Great Lakes TeleDENTAL, your patient just
needs their cell phone to take images, there is no clunky scan box to attach to the phone that other platforms
require to take images. And, TeleDENTAL was developed in the United States by doctors who study and
practice here, unlike some competitor platforms.

### Besides clear aligners, what other therapies can the app be used for?

Scalable Pricing Program:

Addtional treatment options are going to be made available including for traditional braces, whitening therapy, TMJ/Splint therapy, and Sleep/Airway treatment. The platform can be easily modified and customized to suit your practice needs.



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Bronze Tier:	\$149 month 2 clinical users   30 patients
Silver Tier:	\$249 month 4 clinical users   100 patients
Gold Tier:	\$399 month 10 clinical users   250 patients
Platinum Tier:	\$699 month 25 clinical users   700 patients
Onboarding:	\$699 [1-time fee]

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- > SET-UP A PRICING CONSULT
- > REQUEST A DEMO

# COMPETITIVELY PRICED, GREAT LAKES TELEDENTAL ALLOWS YOU TO INCREASE PRODUCTIVITY, INCREASE REVENUE, & IMPROVE PATIENT OUTCOMES WITHOUT INCREASING PRACTICE HOURS OR STAFF ~

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